



Gautam Suseel

Partner

Mumbai

M: +91 97396 00653

E: gautam.suseel@khaitanco.com

Gautam Suseel is a Partner in the M&A and Private Equity Practice Group in the Mumbai office.

Practices:

Private Equity
Mergers & Acquisitions
Real Estate Private Equity
Strategic Alliances

Education:

B.A., LL.B. (Hons.), Christ
University, School of law,
Bangalore (2015)

Professional Affiliation:

Karnataka State Bar Council

Gautam represents private equity firms, foreign investors and corporate clients on a range of cross-border and domestic corporate and commercial transactions, including mergers, acquisitions, strategic ventures, private equity investments, and routine advisory on Indian corporate and exchange control regulations, and doing business in India.

BW Legal World recognised Gautam as one of the '30 under 30 Lawyers' for 2021.

Representative Matters

In his area of expertise, Gautam has advised and represented several prominent clients including:

Private Equity

- **Abraaj Group** on its divestment from Sai Press India Private Limited through a combination of buy-back and secondary transactions;
- **Advent International**, through its portfolio company Manjushree Technopack Limited, on its acquisition of the entire B2B business of Pearl Polymers Limited (manufacturer of rigid packaging solutions and house-ware products);
- **Axis Commercial Real Estate Fund** on exploring several strategic partnerships with local Indian developers for construction and development of commercial / office assets in India;
- **Brookfield Group** on arrangements with Bharti Group re the joint venture for identified commercial assets;
- **Blackstone Group** on its (i) investment to set up greenfield warehousing parks in Bangalore, pursuant to acquisitions from: (a) the Embassy Group; and (b) the AllCargo Group; (ii) acquisition of pre-leased warehousing assets from the Anant Raj Group (TARC); and (iii) joint venture with a local developer to set up a greenfield warehousing park in Nagpur;

- **Essel Propack Limited** and its promoters on the sale of a controlling stake (triggering an open offer) to the Blackstone Group;
- Several **Financial Sponsors** on their minority investment in National Stock Exchange of India Limited (NSE);
- **Goldman Sachs Group** on its exit from Good Host Spaces, India's largest student housing platform;
- **Investcorp Private Equity Fund** on its minority investment in Intergrow Brands Private Limited;
- **Iron Pillar** on its minority investments in (i) Service Lee Technologies Private Limited, (better known by its brand name 'Servify'), and (ii) Uniphore Software Systems Private Limited;
- **Motilal Oswal Private Equity** on its acquisition of securities held by KMPs in the Motilal Oswal Group;
- **Ola Electric** and its Promoter, on the Series C Funding, led by Falcon Edge, Softbank, and other private equity funds / HNI investors;
- **Punjab National Bank** on the proposed sale of its partial stake in PNB Housing Finance to (a) General Atlantic Singapore, and (ii) Värde Partners;
- **SoftBank Group** on its investments in ANI Technologies Private Limited (Ola) and Oravel Stays Private Limited (OYO);
- **TA Associates** on its follow-on investment in Fincare Group, the parent company for DishaMicrofin, a company offering affordable financial services to rural and semi-urban base of pyramid households in India; and
- **Temasek** on its investment in Schneider Electric India Private Limited (SEIPL), investment proceeds of which were used to acquire the electrical and automation business unit of Larsen & Toubro.

Mergers, Acquisitions & Strategic Alliances

- **Bank of Baroda** on the merger of Baroda Asset Management and BNP Paribas Asset Management India, and the consequent transfer of mutual fund schemes, to form a strategic asset management joint venture in India, with assets under management of over USD 3 Billion;
- **Famy Group** on its strategic investment from Mylan Inc., towards Famy's life sciences business;
- **ICG Strategic Equity Advisors LLC** on its acquisition of private equity portfolio investments held by Standard Chartered Private Equity and its affiliates in India;
- An **Indian Automobile Group** on restructuring its manufacturing businesses to form several joint ventures with foreign and domestic, strategic and financial investors for USD 350 Million;

- **Kemwell Group** on the sale of its global pharmaceutical contract development and manufacturing business to Recipharm AB;
- **Metrod Holdings** on its strategic partnership with Marriott International to launch St. Regis Hotel in Goa, India;
- **Microport Scientific Corporation** on its strategic investment in Purple Medical Solutions Private Limited for R&D, production and sales of cardiovascular stents;
- **New Mountain Capital**, through its portfolio company Bounteous Inc., on its acquisition of Lister Digital, including its Californian subsidiary;
- **Reliance Industries Limited** and **Viacom 18 Media** on its strategic joint venture with The Walt Disney Company to merge the digital streaming and television assets of Disney and Viacom18 in India;
- **Salesforce.com Inc.**, on its acquisition of Griddable Inc.;
- **Siam Cement Public Company (SCG)** on its strategic partnership with Big Bloc Construction Limited for the manufacturing and selling of lightweight concrete panels and blocks;
- **Web Werks** group of companies and its promoters, on a strategic partnership with Iron Mountain Inc in relation to its data centre co-location business; and
- **Welspun Corp Limited** on the sale of its 'Steel Plates and Coil' division to JSW Steel Limited.

Corporate, Commercial & Regulatory

- An **American EV Manufacturer** on its India entry and other corporate, commercial and regulatory aspects of their Indian set up and operations;
- **Greenlight Inc.** on various Indian regulatory and exchange control aspects, debt and equity raises and strategic on-shore and offshore partnerships;
- **Reliance Industries Limited** on structuring its pre-paid payment instruments and several strategic partnerships in India; and
- **Reliance Jio Infocomm Limited** on several Indian regulatory issues and partnerships in India.

Publication and Presentation:

Gautam has authored the following contribution:

- India chapter of the "**Product Regulation and Liability Review**" published by The Law Reviews (2018).